

W Carolina Communications

Sumter County SC	104,646	41,751	157.3	62.7		
Geographic area		Housing	Density		Potential	Initial
COUNTY SUBDIVISION AND PLACE	Population	Units	Per Square Mile	Housing Units	Customer	Franchise
					Base	Fee
Privateer CCD	10,763	4,186	157.9	61.4	2,093	\$ 75,000.00
Lakewood CDP	2,603	1,033	343	136.1	517	\$ 25,000.00
Rembert CCD	3,733	1,168	74.3	23.3	584	\$ 25,000.00
Shaw-Horatio CCD	21,551	8,463	171.4	67.3	4,232	\$ 125,000.00
Shiloh CCD	2,702	1,072	29.1	11.6	536	\$ 25,000.00
Sumter CCD	50,414	20,749	975.8	401.6	10,375	\$ 125,000.00
Sumter North CCD	4,441	1,783	128.1	51.4	892	\$ 25,000.00
Sumter Northeast CCD	3,063	1,209	53.8	21.3	605	\$ 25,000.00
Sumter Southeast CCD	4,043	1,612	61.5	24.5	806	\$ 25,000.00
Sumter Southwest CCD	3,936	1,509	32.9	12.6	755	\$ 25,000.00
Total Residential Potential					21,392	\$ 500,000.00

WiCarolina Communications Franchise Opportunity Cost Breakdown							
COUNTY SUBDIVISION AND PLACE	Franchise Fee	Data Circuit	Tower Lease	Tower Equip	Tower Install	100 CPE's	Total Investment
Privateer CCD	\$ 75,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 148,000.00
Lakewood CDP	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Rembert CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Shaw-Horatio CCD	\$ 125,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 198,000.00
Shiloh CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Sumter CCD	\$ 125,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 198,000.00
Sumter North CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Sumter Northeast CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Sumter Southeast CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Sumter Southwest CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Recurring Monthly Fees **(8)	\$ -	\$ 750.00	\$ 425.00	\$ -	\$ -	\$ 650.00	\$ 1,825.00

Projected Monthly Revenue						
Franchise	Monthly				WiCarolina Fee	Total Mo. Net
	Customers	Costs	Revenue	Net		
Privateer CCD	2,093	\$ 56,469.14	\$ 109,882.50	\$ 53,413.36	\$ 8,012.00	\$ 45,401.36
Lakewood CDP	517	\$ 13,935.17	\$ 27,116.25	\$ 13,181.08	\$ 1,977.16	\$ 11,203.92
Rembert CCD	584	\$ 15,756.32	\$ 30,660.00	\$ 14,903.68	\$ 2,235.55	\$ 12,668.13
Shaw-Horatio CCD	4,232	\$ 114,165.87	\$ 222,153.75	\$ 107,987.88	\$ 16,198.18	\$ 91,789.70
Shiloh CCD	536	\$ 14,461.28	\$ 28,140.00	\$ 13,678.72	\$ 2,051.81	\$ 11,626.91
Sumter CCD	10,375	\$ 279,904.01	\$ 544,661.25	\$ 264,757.24	\$ 39,713.59	\$ 225,043.65
Sumter North CCD	892	\$ 24,052.67	\$ 46,803.75	\$ 22,751.08	\$ 3,412.66	\$ 19,338.42
Sumter Northeast CCD	605	\$ 16,309.41	\$ 31,736.25	\$ 15,426.84	\$ 2,314.03	\$ 13,112.81
Sumter Southeast CCD	806	\$ 21,745.88	\$ 42,315.00	\$ 20,569.12	\$ 3,085.37	\$ 17,483.75
Sumter Southwest CCD	755	\$ 20,356.41	\$ 39,611.25	\$ 19,254.84	\$ 2,888.23	\$ 16,366.61
Total County Revenues				\$ 545,923.84	\$ 81,888.58	\$ 464,035.26

*** Notes***

1.) Local store front is the Franchisee's responsibility. 2.) WiCarolina will perform all setups and maintenance of wireless internet and telephone infrastructure including customers. 3.) Franchisee must comply with all copyrights, service marks and registered trademarks of WiCarolina Communications, LLC. 4.) Initial contract period is a fixed five year term followed by annual renewals. 5.) Customer is responsible for all setup and activation fees. 6.) Multiple towers may be needed to reach full customer potential. 7.) Additional tower lease, installation and equipment is the Franchisee's responsibility. 8.) The fees to cover additional cpe equipment has been factored into the monthly cost above.