

WiCarolina Communications

| Geographic area | Population | Housing Units | Density Per Square Mile | Potential Customer Base | Initial Franchise Fee |
|------------------------------------|------------|---------------|-------------------------|-------------------------|----------------------------|
| Hampton County SC | 21,386 | 8,582 | 38.2 | 15.3 | |
| Brunson CCD | 1,131 | 520 | 26.1 | 12 | 260 \$ 10,000.00 |
| Estill CCD | 7,316 | 2,365 | 43.8 | 14.1 | 1,183 \$ 50,000.00 |
| Furman-Scotia CCD | 2,024 | 862 | 14.9 | 6.3 | 431 \$ 25,000.00 |
| Hampton town | 2,837 | 1,339 | 626.1 | 295.5 | 670 \$ 25,000.00 |
| Varnville town | 2,074 | 878 | 548.4 | 232.2 | 439 \$ 25,000.00 |
| Yemassee CCD | 2,394 | 1,048 | 32.2 | 14.1 | 524 \$ 25,000.00 |
| Estill town | 2,425 | 991 | 685.8 | 280.2 | 496 \$ 25,000.00 |
| Total Residential Potential | | | | | 4,002 \$ 185,000.00 |

| WiCarolina Communications Franchise Opportunity Cost Breakdown | | | | | | | |
|--|---------------|--------------|-------------|--------------|---------------|--------------|------------------|
| COUNTY SUBDIVISION AND PLACE | Franchise Fee | Data Circuit | Tower Lease | Tower Equip | Tower Install | 100 CPE's | Total Investment |
| Brunson CCD | \$ 10,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 83,000.00 |
| Estill CCD | \$ 50,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 123,000.00 |
| Furman-Scotia CCD | \$ 25,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 98,000.00 |
| Hampton town | \$ 25,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 98,000.00 |
| Varnville town | \$ 25,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 98,000.00 |
| Yemassee CCD | \$ 25,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 98,000.00 |
| Estill town | \$ 25,000.00 | \$ 3,000.00 | \$ 2,000.00 | \$ 15,000.00 | \$ 3,500.00 | \$ 49,500.00 | \$ 98,000.00 |
| Recurring Monthly Fees **(8) | \$ - | \$ 750.00 | \$ 425.00 | \$ - | \$ - | \$ 650.00 | \$ 1,825.00 |

| Projected Monthly Revenue | | | | | | |
|------------------------------|-----------|--------------|--------------|---------------|--------------|--------------|
| Franchise | Customers | Monthly | | | WiCarolina | Total Mo. |
| | | Costs | Revenue | Net | Fee | Net |
| Brunson CCD | 260 | \$ 7,014.80 | \$ 13,650.00 | \$ 6,635.20 | \$ 995.28 | \$ 5,639.92 |
| Estill CCD | 1,183 | \$ 31,903.85 | \$ 62,081.25 | \$ 30,177.40 | \$ 4,526.61 | \$ 25,650.79 |
| Furman-Scotia CCD | 431 | \$ 11,628.38 | \$ 22,627.50 | \$ 10,999.12 | \$ 1,649.87 | \$ 9,349.25 |
| Hampton town | 670 | \$ 18,063.11 | \$ 35,148.75 | \$ 17,085.64 | \$ 2,562.85 | \$ 14,522.79 |
| Varnville town | 439 | \$ 11,844.22 | \$ 23,047.50 | \$ 11,203.28 | \$ 1,680.49 | \$ 9,522.79 |
| Yemassee CCD | 524 | \$ 14,137.52 | \$ 27,510.00 | \$ 13,372.48 | \$ 2,005.87 | \$ 11,366.61 |
| Estill town | 496 | \$ 13,368.59 | \$ 26,013.75 | \$ 12,645.16 | \$ 1,896.77 | \$ 10,748.39 |
| Total County Revenues | | | | \$ 102,118.28 | \$ 15,317.74 | \$ 86,800.54 |

***** Notes*****

1.) Local store front is the Franchisee's responsibility. 2.) WiCarolina will perform all setups and maintenance of wireless internet and telephone infrastructure including customers. 3.) Franchisee must comply with all copyrights, service marks and registered trademarks of WiCarolina Communications, LLC. 4.) Initial contract period is a fixed five year term followed by annual renewals. 5.) Customer is responsible for all setup and activation fees. 6.) Multiple towers may be needed to reach full customer potential. 7.) Additional tower lease, installation and equipment is the Franchisee's responsibility. 8.) The fees to cover additional cpe equipment has been factored into the monthly cost above.