

# WiCarolina Communications

Dillon County SC	30,722	12,679	75.9	31.3		
Geographic area		Housing	Density	Per Square Mile	Potential	Initial
COUNTY SUBDIVISION AND PLACE	Population	Units	Population	Housing Units	Customer	Franchise
					Base	Fee
Dillon city	6,316	2,837	1,310.20	588.5	1,419	\$ 50,000.00
Remainder of Dillon CCD	4,094	1,695	81.3	33.7	848	\$ 25,000.00
Hamer CCD	5,367	2,052	108.7	41.5	1,026	\$ 50,000.00
Lake View town	789	374	468.8	222.2	281	\$ 5,000.00
Remainder of Lake View CCD	3,758	1,525	39.7	16.1	763	\$ 25,000.00
Latta town	1,410	665	1,358.90	640.9	333	\$ 25,000.00
Remainder of Latta CCD	5,463	2,299	40.1	16.9	1,150	\$ 25,000.00
Little Rock CCD	3,525	1,232	52.7	18.4	616	\$ 25,000.00
<b>Total Residential Potential</b>					<b>6,433</b>	<b>\$ 230,000.00</b>

WiCarolina Communications Franchise Opportunity Cost Breakdown							
COUNTY SUBDIVISION AND PLACE	Franchise Fee	Data Circuit	Tower Lease	Tower Equip	Tower Install	100 CPE's	Total Investment
Dillon city	\$ 50,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 123,000.00
Remainder of Dillon CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Hamer CCD	\$ 50,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 123,000.00
Lake View town	\$ 5,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 78,000.00
Remainder of Lake View CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Latta town	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Remainder of Latta CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Little Rock CCD	\$ 25,000.00	\$ 3,000.00	\$ 2,000.00	\$ 15,000.00	\$ 3,500.00	\$ 49,500.00	\$ 98,000.00
Recurring Monthly Fees *(8)	\$ -	\$ 750.00	\$ 425.00	\$ -	\$ -	\$ 650.00	\$ 1,825.00

Projected Monthly Revenue						
Franchise	Monthly			WiCarolina Fee	Total Mo.	
	Customers	Costs	Revenue		Net	Net
Dillon city	1,419	\$ 38,271.13	\$ 74,471.25	\$ 36,200.12	\$ 5,430.02	\$ 30,770.10
Remainder of Dillon CCD	848	\$ 22,865.55	\$ 44,493.75	\$ 21,628.20	\$ 3,244.23	\$ 18,383.97
Hamer CCD	1,026	\$ 27,681.48	\$ 53,865.00	\$ 26,183.52	\$ 3,927.53	\$ 22,255.99
Lake View town	281	\$ 7,567.89	\$ 14,726.25	\$ 7,158.36	\$ 1,073.75	\$ 6,084.61
Remainder of Lake View CCD	763	\$ 20,572.25	\$ 40,031.25	\$ 19,459.00	\$ 2,918.85	\$ 16,540.15
Latta town	333	\$ 8,970.85	\$ 17,456.25	\$ 8,485.40	\$ 1,272.81	\$ 7,212.59
Remainder of Latta CCD	1,150	\$ 31,013.51	\$ 60,348.75	\$ 29,335.24	\$ 4,400.29	\$ 24,934.95
Little Rock CCD	616	\$ 16,619.68	\$ 32,340.00	\$ 15,720.32	\$ 2,358.05	\$ 13,362.27
<b>Total County Revenues</b>				\$ 164,170.16	\$ 24,625.52	\$ 139,544.64

\*\*\* Notes\*\*\*

1.) Local store front is the Franchisee's responsibility. 2.) WiCarolina will perform all setups and maintenance of wireless internet and telephone infrastructure including customers. 3.) Franchisee must comply with all copyrights, service marks and registered trademarks of WiCarolina Communications, LLC. 4.) Initial contract period is a fixed five year term followed by annual renewals. 5.) Customer is responsible for all setup and activation fees. 6.) Multiple towers may be needed to reach full customer potential. 7.) Additional tower lease, installation and equipment is the Franchisee's responsibility. 8.) The fees to cover additional cpe equipment has been factored into the monthly cost above.